

**BURKHARDT
CONSTRUCTION, INC.**



2018 ANNUAL CONFERENCE

October 24-26, 2018 ■ Sanibel Harbour Marriott Resort

www.redevelopment.net



LETTER FROM THE PRESIDENT



Brenna Durden
2017-18 FRA President

Dear Conference Attendees:

Welcome to the 2018 FRA Annual Conference!

On behalf of the entire Board of Directors, I want to thank you for attending this year's conference. I am certain you will find the program filled with topics that are both informative and relevant to your own hometowns. Thank you also to the many wonderful sponsors and exhibitors. Your support and partnership with FRA help to make the Annual Conference the "go-to" conference every year for the redevelopment community. Thanks also to the many speakers who volunteer their valuable time and so generously share their knowledge and insight with all of us! Finally, thank you to this year's Conference Committee, with special thanks to Gail Hamilton, this year's Conference Chair.

The past year was extremely busy for the FRA Board. Challenges to the statutory authority for CRAs was one of several focuses of the Florida Legislature in the last legislative session. Many of you responded to the Board's "calls to action" to help stem the tide of several bills that could have damaged redevelopment efforts in Florida. With your help and with the support of the Florida League of Cities and our legislative affairs team, these bills were not adopted. We know challenges lie ahead, and your Board remains prepared, but your voices will again make the difference.

It has been a distinct honor to serve on the Florida Redevelopment Association Board – first as a regional representative many years ago, and then as a full Board member since 2010. My year as president has flown by. I am grateful to each Board member and to all of the Committee members who are the real strength of the FRA. My deepest appreciation goes to Carol Westmoreland and Jan Piland, whose guidance year after year has made all the difference in FRA's success. Thank for the opportunity to work with all of you.

A handwritten signature in black ink that reads "Brenna M. Durden".

Brenna M. Durden
FRA President

CONFERENCE AT A GLANCE

WEDNESDAY - OCTOBER 24, 2018

- 7:00 a.m. **Coffee at Registration**
Outside Registration 3
- 7:00 a.m. **Registration Desk Open**
Registration 3
- 8:00 a.m. **Mobile Tour**
Lobby Entrance – Bottom of the Hill
- 8:00 a.m. **CRA Boot Camp**
Island
- 11:00 a.m. **Exhibit Hall Open**
Royal/Sabal Palm
- 11:15 a.m. **Welcome Luncheon in the Exhibit Hall**
Royal/Sabal Palm
- 12:45 p.m. **Welcome Plenary Session and Keynote Presentation**
Everglades BC
- 2:00 p.m. **Refreshment Break in the Exhibit Hall**
Royal/Sabal Palm
- 2:15 p.m. **The Federal Community Reinvestment Act (CRA) for Florida's Community Redevelopment Agencies (CRAs)**
Everglades BC
- 2:15 p.m. **Taking it to the (Complete) Streets**
Gardenia AB
- 2:15 p.m. **Getting Your Redevelopment Project Funded in the Underserved Community**
Camellia AB
- 3:15 p.m. **Refreshment Break in the Exhibit Hall**
Royal/Sabal Palm
- 3:30 p.m. **No Brainer Social Media for Your CRA Community**
Everglades BC
- 3:30 p.m. **How to Succeed with Public Art in Your Community**
Gardenia AB
- 3:30 p.m. **Making the Right Decisions Through Land Use Economics**
Camellia AB
- 4:30 p.m. **Refreshment Break in the Exhibit Hall**
Royal/Sabal Palm
- 4:45 p.m. **2019 Legislative Outlook for CRAs**
Everglades BC
- 6:00 p.m. **Board of Directors Meeting**
Caloosa B
- 6:00 p.m. **Reception in the Exhibit Hall**
Royal/Sabal Palm

THURSDAY - OCTOBER 25, 2018

- 7:00 a.m. **Registration Desk Open**
Registration 3
- 7:00 a.m. **Continental Breakfast in the Exhibit Hall**
Royal/Sabal Palm
- 7:00 a.m. **Exhibit Hall Open**
Royal/Sabal Palm
- 8:00 a.m. **Key Elements of a Successful Neighborhood Transformation**

- 8:00 a.m. **Partnering for Success with Citizen Surveys**
Gardenia AB
- 8:00 a.m. **Meeting Your CRA's Plan Through Bank Partnerships**
Camellia AB
- 9:00 a.m. **Refreshment Break in the Exhibit Hall**
Royal/Sabal Palm
- 9:15 a.m. **Revitalizing Communities Through Strategy and Infrastructure Initiatives**
Everglades BC
- 9:15 a.m. **Good Properties Gone Bad – Redevelopment of Environmentally Challenging Sites**
Gardenia AB
- 9:15 a.m. **Community Development Financial Institutions as Partners in Redevelopment**
Camellia AB
- 9:45 a.m. **PACE Financing: An Innovative Economic Development Tool**
Camellia AB
- 10:15 a.m. **Refreshment Break in the Exhibit Hall**
Royal/Sabal Palm
- 10:30 a.m. **Do's and Don'ts of Marketing and Special Events (Activating Spaces)**
Everglades BC
- 10:30 a.m. **Retail Therapy: It's Not Only the Numbers that Count!**
Gardenia AB
- 10:30 a.m. **Analyzing Internal Data with OneNote and GIS**
Camellia AB
- 11:30 a.m. **Luncheon in the Exhibit Hall**
Royal/Sabal Palm
- 1:30 p.m. **Plenary Session and Keynote Presentation**
Everglades BC
- 2:45 p.m. **Refreshment Break**
Outside Registration 3
- 3:00 p.m. **CRA Finance for Practitioners**
Everglades BC
- 3:00 p.m. **Expert Reveal: Redevelopment Housing**
Gardenia AB
- 3:00 p.m. **Diversity in our Community**
Camellia AB
- 6:30 p.m. **Awards and Academy Graduation Dinner**
Royal/Sabal Palm

FRIDAY - OCTOBER 26, 2018

- 7:00 a.m. **Registration Desk Open**
Registration 3
- 7:30 a.m. **Breakfast, Annual Business Meeting and Awards Showcase**
Sabal A
- 10:30 a.m. **Plenary Session and Keynote Presentation**
Sabal A
- 12:00 p.m. **Adjourn**

SPECIAL THANKS

EVENT SPONSORS

Burkhardt Construction, Inc.
Fort Myers Community Redevelopment Agency



GOLD SPONSORS

Calvin, Giordano & Associates, Inc.
GAI Consultants | Community Solutions Group
S&ME, Inc.
Stantec Consulting Services, Inc.



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EXCEPTIONAL SOLUTIONS™

SILVER SPONSORS

Florida Community Loan Fund
Kimley-Horn and Associates, Inc.
TD Bank, America's Most Convenient Bank
Terracon



EXHIBITOR AND SPONSOR LISTING

Please thank these sponsors and exhibitors for their support of the FRA!

Burkhardt Construction, Inc. -

Booth #205, Event Sponsor

(561) 659-1400

Contact: Marc Kleisley

marc@burkhardtconstruction.com

Website: www.burkhardtconstruction.com

Construction management and design build services for streetscape and public space beautification projects.

Calvin, Giordano & Associates, Inc. -

Booth #304, Gold Sponsor

(954) 921-7781

Contact: Shelley Eichner

seichner@cgasolutions.com

Website: cgasolutions.com

Building code, compliance, CEI, engineering, GIS, landscape architecture, planning, project management, survey/mapping, traffic engineering.

Cardno, Inc. - Booth #307

(727) 423-1587

Contact: Miles Ballogg

miles.ballogg@cardno.com

Website: cardno.com

A professional, infrastructure and environmental services company delivering sustainable solutions around the world.

Chen Moore and Associates -

Booth #204

(954) 730-0707

Contact: Jose Acosta

jacosta@chenmoore.com

Website: chenmoore.com

Civil and environmental engineering, planning, landscape architecture, GIS, CEI.

Florida Brownfields Association -

Booth #112

(850) 402-2954

Contact: Amanda Bowen

Website: floridabrownfields.org

Statewide association focusing on the redevelopment of brownfields.

Florida Community Loan Fund -

Booth #107, Silver Sponsor

(407) 246-0846

Contact: Nelson Black

info@fclf.org

Website: fclf.org

Providing flexible financing and staff expertise to help projects succeed and improve low-income communities.

Florida League of Cities - Booth #207

(850) 222-9684

Contact: Molly Button

mbutton@flcities.com

Website: floridaleagueofcities.com

United voice for Florida's municipal governments. Administrator of insurance, investment, pension, loan and equipment financing programs.

Florida League of Cities - Booth #205

(850) 222-9684

Contact: Mark Sittig

marksittig@flcities.com

Website: floridaleagueofcities.com

Nationwide leader of service to local government.

Fort Myers Community

Redevelopment Agency -

Booth #313, Event Sponsor

(239) 321-7100

Contact: Michele Hylton-Terry

mhterry@cityftmyers.com

Website: cityftmyers.com

Bringing new direction, energy and life to the City of Fort Myers redevelopment areas.

FRA Redevelopment Association -

Booth #312

(850) 701-3622

Contact: Jan Piland

jpiland@flcities.com

Website: redevelopment.net

A unique educational program designed to promote a prerequisite level of knowledge and professionalism in the field of community redevelopment. The courses are open to anyone interested in learning more about redevelopment practice in Florida.

GAI Consultants | Community

Solutions Group - Booth #302,

Gold Sponsor

(321) 319-3133

Contact: Tom Kohler

t.kohler@gaiconsultants.com

Website: gaiconsultants.com/

communitiesolutions

GAI's Community Solutions Group is an idea-driven strategic consulting practice integrating design, planning and economics.

EXHIBITOR AND SPONSOR LISTING

Kimley-Horn and Associates, Inc. - Booth #309, Silver Sponsor

(561) 840-0837

Contact: Kelley Klepper

kelley.klepper@kimley-horn.com

Website: kimley-horn.com

Engineering, planning, landscape architectural, environmental, visioning and grand funding professionals for Florida communities.

Lewis, Longman & Walker, P.A.

(904) 353-6410

Contact: Brenna Durden

bdurden@llw-law.com

Website: llw-law.com

Legal services: redevelopment, environmental, land use, permitting, zoning, real estate.

Playmore Recreational Products and Services - Booth #113

(888) 886-3757

Contact: Luke Russell

info@playmoreonline.com

Website: playmoreonline.com

Playgrounds, shelter, shade and site furnishings, design and build.

RB Oppenheim Associates - Booth #106

(850) 386-9100

Contact: Jessie Johnson

jjohnson@rboa.com

Website: rboa.com

Public relations, marketing, digital media and web design.

RMA - Booth #103

(954) 695-0754

Contact: Kim Briesemeister

info@rma.us.com

Website: rma.us.com

Full service economic development, planning, redevelopment firm providing staffing and consulting.

S&ME, Inc. - Booth #206, Gold Sponsor

(407) 975-1273

Contact: John Jones, AICP, FRA-RP

jjones@smeinc.com

Website: smeinc.com

S&ME is an interdisciplinary firm offering planning, design, transportation, engineering and landscape architecture.

SESCO Lighting - Booth #104, #105

(954) 478-3126

Contact: Jim Longstreth

jlongstreth@sescolighting.com

Website: sescolighting.com

Lighting for DOT's, cities and municipalities.

Site Tour 360 - Booth #305

(352) 284-4545

Contact: Mike Vorce

info@sitetour360.com

Website: sitetour360.com

Custom Google street view, venue and destination virtual tours

Stantec Consulting Services, Inc. - Booth #202, Gold Sponsor

(239) 649-4040

Contact: Jared Beck

jared.beck@stantec.com

Website: stantec.com

Community planning, development and redevelopment consultants.

TD Bank, America's Most Convenient Bank - Booth #306, Silver Sponsor

(305) 441-5705

Contact: Ana Castilla

ana.castilla@td.com

Website: tdbank.com

Offering a full range of retail, small business and commercial products and services.

Terracon - Booth #100, Silver Sponsor

(813) 321-0345

Contact: Belinda Richard

belinda.richard@terracon.com

Website: terracon.com

Terracon is an employee-owned engineering firm providing environmental, facilities, geotechnical and material services.

Tindale Oliver - Booth #301

(813) 224-8862

Contact: Evan Johnson, AICP

ejohnson@tindaleoliver.com

Website: tindaleoliver.com

Transit, transportation, public finance and community planning + design solutions.

Underground Refuse Systems, Inc. - Booth #108

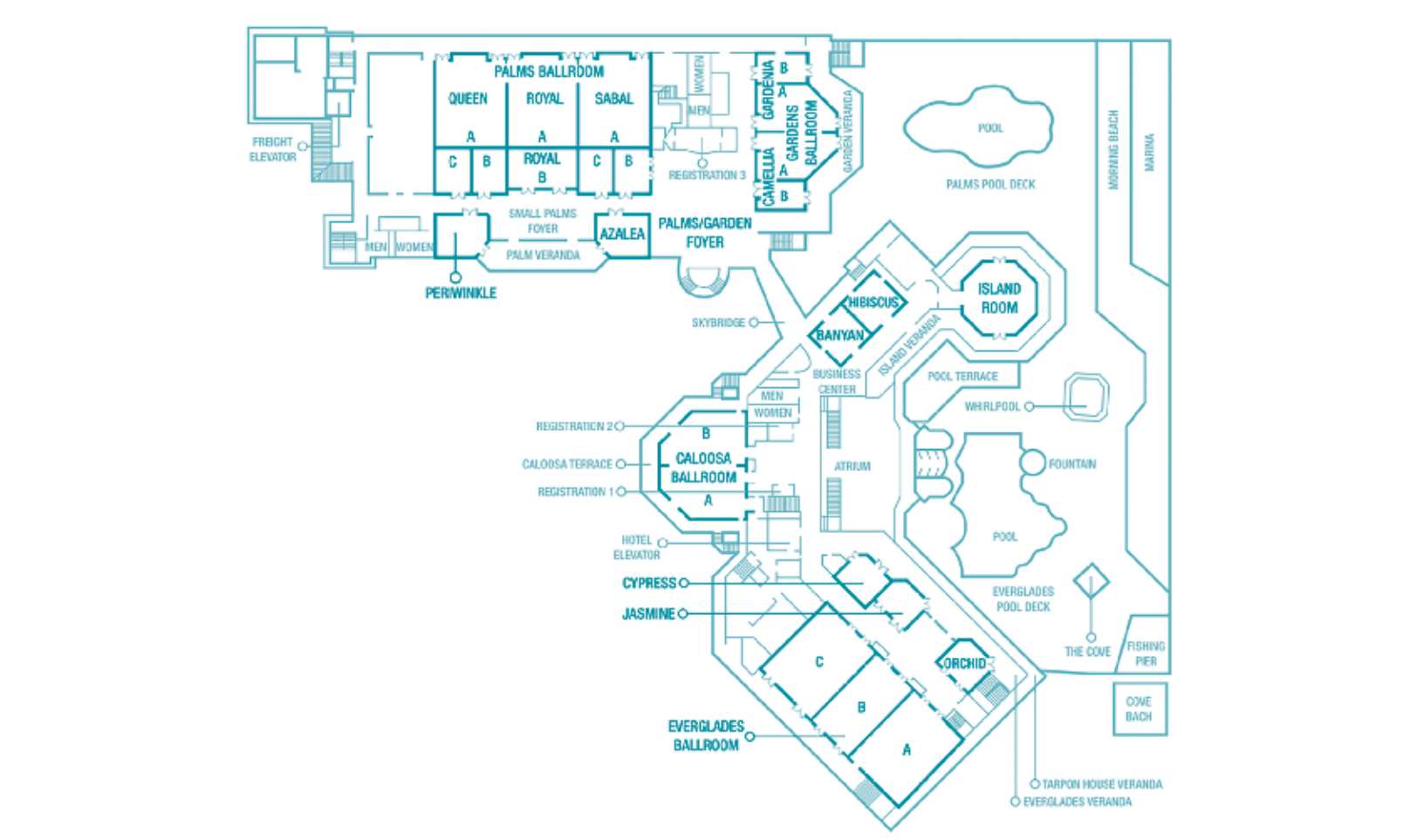
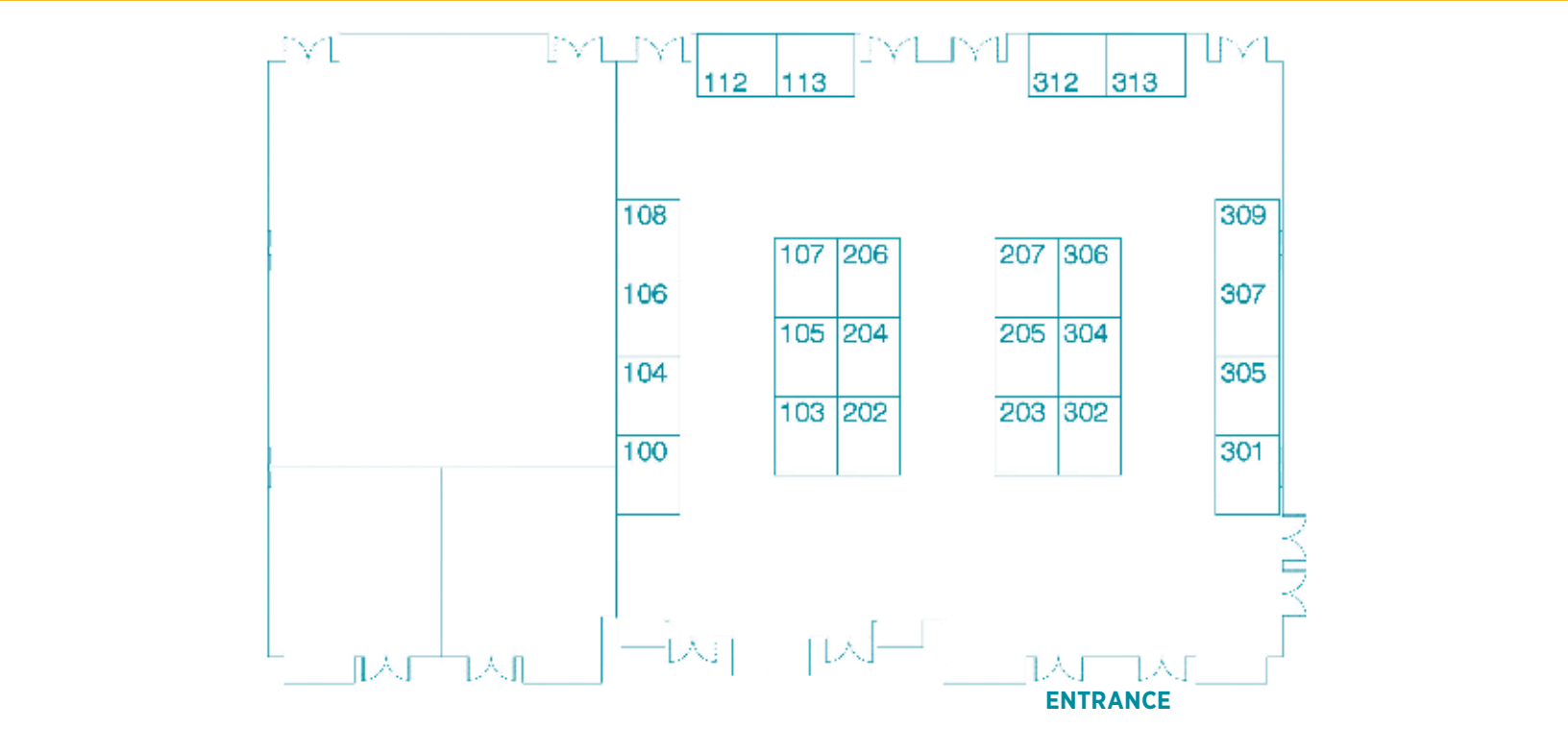
(407) 973-4141

Contact: Jay Wheeler

jay@undergroundrefuse.com

Website: undergroundrefuse.com

Underground and above ground waste management system.



GENERAL INFORMATION

CONFERENCE FACILITIES

Sanibel Harbour Marriott Resort
Fort Myers, Florida

REGISTRATION DESK HOURS

Wednesday, October 24 7:00 a.m. - 6:00 p.m.
Thursday, October 25 7:00 a.m. - 3:00 p.m.
Friday, October 26 7:00 a.m. - 12:00 p.m.

REGISTRATION PACKAGES

Three-day registration includes all workshops and meals scheduled during the conference.

One-day registrations include workshops and meals scheduled for that day only.

Note that the mobile tour and CRA boot camp are **not** included with any package and must be purchased separately. Students and guests, exhibitors and sponsors may attend the sessions without registering. However, meals, including breaks and receptions, are not included. *If you would like to purchase tickets to meals, including breaks and receptions, please visit the registration desk.* Name badges must be worn to gain access to all conference events.*

*ADDITIONAL TICKETS

Additional tickets for all meals may be purchased at the FRA conference registration desk.

WIRELESS ACCESS IN MEETING ROOMS

Available THURSDAY ONLY

Username: FRAAC Password: CRASRULE18

CONTINUING EDUCATION CREDITS

International Economic Development Council



This event is recognized by the International Economic Development Council (IEDC) as a professional development event that counts toward the recertification of Certified Economic Developers (CEcD).

American Institute of Certified Planners



AICP members can earn Certification Maintenance (CM) credits for many activities at this event. When CM credits are available, they are noted at the end of an activity description. More information about AICP's CM program can be found at planning.org/cm.

Florida Bar

This event has been accredited for Continuing Legal Education by the Florida Bar for:

- 28** General CLE Credits
- 21** Business Litigation
- 28** Government Law
- 28** Real Estate
- 28** Government and Administrative Practice Certification Credits



DELRAY BEACH ART WAREHOUSE



SCHEDULE OF EVENTS

WEDNESDAY, OCTOBER 24, 2018

Registration Desk Open

7:00 a.m. - 6:00 p.m.

Registration 3

Coffee at Registration

7:00 a.m. - 9:00 a.m.

Outside Registration 3

Mobile Tour – Fort Myers CRA

8:00 a.m. - 11:15 a.m.

Lobby Entrance

Separate registration of \$49 per person and pre-registration is required. The bus will begin loading at 7:45 a.m. and will depart at 8:00 a.m. sharp.

Take a walk back in time through the beautiful, historic Fort Myers River District. As you wander streets lined with the same bricks that Thomas Edison and Henry Ford strolled during their visits to Fort Myers, you will learn the fascinating history of this turn-of-the-century boomtown. Immerse yourself in the ambitions and rivalries of the sometimes unruly, often stubborn, but always visionary early builders of Fort Myers. Once you've learned the history, you will zoom forward into the 21st Century with an exclusive insider's tour of several redevelopment projects.

Tour Guide: **Natalie S. Dunham**, Marketing and Promotions Manager, Fort Myers CRA and **Don Paight**, Founding Fort Myers CRA Executive Director & Associate, CRE Consultants

CM | 3.0

Community Redevelopment Agency (CRA) Boot Camp

8:00 a.m. - 11:15 a.m.

Island

Separate registration of \$49 per person is required and pre-registration is recommended.

Bring the combat boots – we will cover what you need to know about your Florida CRA before you take another step, soldier! We will share facts, dispel fantasy and make sense of CRAs for you. Bring your questions, and you will take home reliable information to help you carry out your role in the CRA process. Geared toward policy setters, administrators and volunteers, this will be about the top answers to the top questions about running a CRA in Florida. Space is limited.

Speaker and Facilitator: **Carol Westmoreland**, Executive Director, Florida Redevelopment Association

CM | 3.0

Exhibit Hall Open

11:00 a.m. - 7:30 p.m.

Royal/Sabal Palm

Welcome Luncheon in the Exhibit Hall

11:15 a.m. - 12:30 p.m.

Royal/Sabal Palm

Sponsored by Calvin, Giordano & Associates, Inc.

Welcome Plenary Session and Keynote Presentation

12:45 p.m. - 2:00 p.m.

Everglades BC

Welcome to the 2018 Annual Conference!

Speaker: The Honorable **Gaile Anthony**, Council Member, City of Fort Myers



How Can We Move the Needle on Poverty in our Cities?

Keynote Speaker: **Gypsy C. Gallardo**, MPP, CEO, Urban Market Analytics, and CEO, The 2020 Plan

Presiding: **Brenna Durden**, FRA President and Shareholder, Lewis, Longman & Walker, P.A.

CM | 1.00

Refreshment Break in the Exhibit Hall

2:00 p.m. - 2:15 p.m.

Royal/Sabal Palm

Sponsored by Florida Community Loan Fund

The Federal Community Reinvestment Act (CRA) for Florida's Community Redevelopment Agencies (CRAs)

2:15 p.m. - 3:15 p.m.

Everglades BC

Learn about the Community Reinvestment Act (CRA) and how city and county CRAs can partner with banks to meet community development needs. Examples of economic development, small business support, affordable housing as well as revitalization and stabilization will be discussed. The session will include a presentation and exercise in identifying bank Community Reinvestment Act opportunities. You will leave with a general knowledge of the Act and understanding about how redevelopment areas can use their plan goals and objectives to partner on projects.

CM | 1.0

Speakers: **April A. Atkins**, AICP, Community Affairs Specialist, Federal Deposit Insurance Corp.; and **Lisa Mifflin**, NBE, CRCM, Southern District Community Affairs Officer, Office of the Comptroller of the Currency

SCHEDULE OF EVENTS

WEDNESDAY, OCTOBER 24, 2018 CONTINUED

Taking it to the (Complete) Streets

2:15 p.m. - 3:15 a.m.

Gardenia AB

The session will describe how a four-lane undivided roadway was successfully transformed into a “complete street.” This case study will overview the public process as well as the government side. Our partners will share the pitfalls and opportunities for creative coordination in capital project planning. We will also discuss how to plug into resources available from the Florida Department of Transportation for complete streets, what the program is and examples of how it works at the local level.

CM | 1.0

Moderator: **Melanie Weaver Carr**, Senior Transportation Policy Analyst, Office of Policy Planning, Florida Department of Transportation

Speakers: **DeWayne Carver**, AICP, State Complete Streets Program Manager, Florida Department of Transportation; **Blake Drury**, Director, Planning and Urban Design, Community Solutions Group; and **Kyle Dudgeon**, FRA-RA, Assistant Director, Planning/CRA, City of Winter Park

Getting Your Redevelopment Project Funded in the Underserved Community

2:15 p.m. - 3:15 p.m.

Camellia AB

The goal of this forum is to provide examples of why it's important to be engaged in the local government budgeting process. How to plug into the process, as a stakeholder, and how to get your projects funded will be discussed. Local decisions are made based on funding, but a lot of times it's also based on public participation. So, we need to make sure the residents are focused on the funding and not rely on just having a seat at the table. Our “Diversity Session” will continue the discussion, when you can also actively engage.

CM | 1.0

Moderator: **Ken Thomas**, MPA, Director of Housing & Redevelopment, City of Leesburg

Speakers: The Honorable **John H. Christian**, Commissioner, City of Leesburg; **Tony Otte**, CEcD, CRA/Economic Development Director, City of New Smyrna Beach; and **Sandra R. Wilson**, Deputy City Manager, ICMA-CM, MBA, SPHR, City of Ocala

Refreshment Break in the Exhibit Hall

3:15 p.m. - 3:30 p.m.

Royal/Sabal Palm

Sponsored by *Terracon Consultants, Inc.*

No Brainer Social Media for Your CRA Community

3:30 p.m. - 4:30 p.m.

Everglades BC

Learn how to engage small businesses and residents within your redevelopment area through social media. We will be using one example in Boynton Beach, in partnership with their local workforce office, and another statewide example of what was done for the FRA legislative advocacy statewide campaign. We will share valuable strategies for marketing and analytics necessary to reach new “customers” whether they are buying a product, volunteering or supporting CRA projects. These include creative partnerships, measurable results, video testimonials, and customized training modules. Come share your experiences and successes that worked for your community!

CM | 1.0

Moderator and Speaker: **Jessie Johnson**, Vice President & Account Supervisor, RB Oppenheim Associates

Speakers: **Michael Corbit**, Director of Business Development for CareerSource Palm Beach County; **Renee Roberts**, Social Media and Communications Specialist, Boynton Beach CRA; **Thuy Shutt**, Assistant Director, Boynton Beach CRA; and **Theresa Utterback**, Development Services Manager, Boynton Beach CRA

How to Succeed with Public Art in Your Community

3:30 p.m. - 4:30 p.m.

Gardenia AB

Art can inspire emotions, and CRAs are inspired by (great) minds. The joining of the two can result in the “wow factor” for any area in any community. We will review and discuss three case studies of cities that use murals and other art to revitalize an area and attract economic investment. Come see what can be done with artists to create stunning art to rebuild an area. We will share the “how” of what happened, and we invite you to join in the conversation!

CM | 1.0

Presenters: **Russell Etling**, Cultural Affairs Manager, City of Gainesville; **Barbara Anderson Hill**, Hill Fine Art Consulting, Inc. and Emeritus Board Member, Florida Association of Public Art Professionals; and the Honorable **Debra Ann Worley**, Councilmember, Town of Lake Placid

Making the Right Decisions through Land Use Economics

3:30 p.m. - 4:30 p.m.

Camellia AB

We will focus on the nuts and bolts of an effective tool for making smart redevelopment decisions using land value and economic analysis/projections. We will also discuss a case

SCHEDULE OF EVENTS

study in Gainesville, Florida, where an analysis put the theories to work. The practical and on-the-ground application of the study revealed the benefits and challenges that come with a greater understanding of economic factors. Want to know what things are important to measure and how it is customizable to your community? This information can get officials, citizens and volunteers excited about your efforts.

CM | 1.0

Speakers: **Joe Minnicozzi**, Urban3, LLC; and **Sarah Vidal-Finn**, Director, Gainesville Community Redevelopment Agency

Refreshment Break in the Exhibit Hall

4:30 p.m. - 4:45 p.m.

Royal/Sabal Palm

Sponsored by Kimley-Horn and Associates, Inc.

Plenary Session and Legislative Update

4:45 p.m. - 5:45 p.m.

Everglades BC

Presiding: **Gail Hamilton**, FRA President-Elect, 2018 Conference Chair and CRA Director, City of Zephyrhills

2019 Legislative Update: Political Best Practices

This session will review what we can see as of today on the horizon for CRAs in the 2019 Florida Legislative Session. Our FRA lobbyists and members will share some tips on how to be effective at home and at the capitol. Come ready with your questions and comments, war stories, and successes. The slogan for the 2018 session of the FRA was “Redevelopment Works”. We have to convince so many people that it does work LOCALLY. Do you know how to “keep it local” in your community, before something becomes an issue in the hallowed halls of the state houses? This is a not-to-be-missed meeting about how you can stay in the know and assist in the FRA legislative effort.

CM | 1.0 | Law

Speaker: **William J. Peebles**, P.A., Peebles Smith & Matthews, and FRA Legislative Lobbyist

FRA Board of Directors Meeting

6:00 p.m. - 7:30 p.m.

Caloosa B

This meeting is open to all FRA members.

Exhibit Hall Reception

6:00 p.m. - 7:30 p.m.

Royal/Sabal Palm

Sponsored by the Fort Myers Community Redevelopment Agency and Burkhardt Construction, Inc.

Meet or reconnect with the private sector members of the FRA and key supporters of Florida redevelopment! They will provide visuals of the neat things they are doing in various areas around the state – you provide business cards to be eligible for drawings with great giveaways. This is a fun, informal event with light food and beverages included with the conference registration.

Exhibitor door prizes will be drawn during the reception.

You must be present to win!

THURSDAY - OCTOBER 25, 2018

Registration Desk Open

7:00 a.m. - 3:00 p.m.

Registration 3

Continental Breakfast in the Exhibit Hall

7:00 a.m. - 8:00 a.m.

Royal/Sabal Palm

Sponsored by GAI Consultants / Community Solutions Group

Exhibit Hall Open

7:00 a.m. - 1:15 p.m.

Royal/Sabal Palm

Key Elements of a Successful Neighborhood Transformation

8:00 a.m. - 9:00 a.m.

Everglades BC

We will present examples of how redevelopment transforms neighborhoods, not just commercial areas. The presentation will include how a holistic approach that addresses the environmental, built and social aspects of communities can work. In these examples, areas came alive through great design, community support and walkable, flexible spaces. We will address the “what” and also the “how” that resulted in significantly revitalizing these neighborhoods.

CM | 1.0

Moderator and Speaker: **Jon Ward**, Executive Director, West Palm Beach Community Redevelopment Agency (CRA)

Speakers: **Felix C. Deloatch**, Director of Florida Operations, Torti Gallas; **Tom Gallas**, Chief Executive Officer and National Capital Planning Commissioner, CPA, LEED AP BD+C, Torti Gallas

Partnering for Success with Citizen Surveys

8:00 a.m. - 9:00 a.m.

Gardenia AB

Getting input from citizens on current and future projects can be a powerful tool, but gathering information can be a

SCHEDULE OF EVENTS

THURSDAY, OCTOBER 25, 2018 CONTINUED

difficult undertaking for staff. Learn how the City of Zephyrhills partnered with the University of South Florida to create a dynamic citizen survey, using GIS technology designed and carried out by students.

CM | 1.0

Moderator: **Gail K. Hamilton**, CRA Director, City of Zephyrhills and FRA President-Elect

Speakers: **Jensen Hackett** and **Kevin DeFranc**, USF Interns; and Steve Spina, City Manager, City of Zephyrhills

Meeting Your CRA's Plan Through Bank Partnerships

8:00 a.m. - 9:00 a.m.

Camellia AB

Financial institutions provide lending, services and investments for local infrastructure, affordable housing and economic development. How can a CRA plug into these programs? We will discuss how to effectively choose and partner with a financial institution. Participants will engage with panelists on specific opportunities in their CRAs and learn about redevelopment best practices from our panelists. This session is a follow-up to "Understanding Bank CRA for Florida's CRAs." Instead of lectures in this session, we will host a facilitated audience participation format.

CM | 1.0

Moderator: **April A. Atkins**, AICP, Community Affairs Specialist, FDIC

Presenters: **Ana Castilla**, Vice President, Community Development Manager, TD Bank; **Aileen Pruitt**, Florida Market Manager, Community Development, PNC Bank; and **Thais R. Sullivan**, VP, Regional CRA/Community Lending Officer, Valley National Bank

Refreshment Break in the Exhibit Hall

9:00 a.m. - 9:15 a.m.

Royal/Sabal Palm

Sponsored by TD Bank

Revitalizing Communities Through Strategy and Infrastructure Initiatives

9:15 a.m. - 10:15 a.m.

Everglades BC

This session will share case studies, one large and one small, on how redevelopment efforts resulted in more vibrant and livable communities. How they did it, through partnerships, incentives, and initiatives, is the focus of each case study. Attendees will learn about practical and readily available tools from experts in engineering, planning and economic development.

CM | 1.0

Moderators: **Cyndi Jantomaso**, President, Haines City Economic Development Council, Inc. and **Adriana Trujillo-Villa**, AICP, CPM, Public Works Operations Manager, City of Haines City

Speakers: **Jane Waters Thomas**, CRA Project Manager, City of Haines City; **Tom Polk**, Impact Fee Administrator, Sarasota County; and **Kelley Klepper**, Project Manager, Kimley Horn

Good Properties Gone Bad – Redevelopment of Environmentally Challenging Sites

9:15 a.m. - 10:15 a.m.

Gardenia AB

This interactive discussion will consider the challenges of redeveloping brownfield sites – and the variety of remedies. How do you create a vibrant catalyst site for your community? How clean is clean? We will leave with an understanding of redevelopment options for sites with environmental issues and potential funding resources for the cleanup and revitalization of an existing site.

CM | 1.0

Moderator: **Jeffrey Burton**, MPA, FRA-RA, Director, Palmetto Community Redevelopment Agency

Speakers: **Miles Ballogg**, Brownfields Practice Leader, Cardno; **Carrie L. Kruchell**, PG, Environmental Manager, Florida Department of Environmental Protection; **Frank L. Hearne**, Esquire, Mechanik Nuccio Hearne & Wester, P.A.; **Patricia Goense**, Brownfields Coordinator, South District, Florida Department of Environmental Protection; and **Mark Mulligan**, P.G., Environmental Manager, Terracon

Community Development Financial Institutions as Partners in Redevelopment

9:15 a.m. - 9:45 a.m.

Camellia AB

What is a CDFI? There are many in Florida, and one near you might be an entity that can help fund your CRA projects. How can the public sector reach out effectively to a CDFI to form a CRA partnership? What are the best practices to prepare and be ready to avail your CRA of the opportunity? We will ask several folks who work with CDFIs and CRAs to bridge the understanding gap, answer questions and provide references.

CM | 0.5

Moderator: **Lisa Anne Mifflin**, NBE, CRCM, Southern District Community Affairs Officer, Office of the Comptroller of the Currency

Panelists: **James Walker**, Loan Officer, Florida Community Loan Fund; and **Thais R. Sullivan**, VP, Regional CRA/Community Lending Officer, Valley National Bank

SCHEDULE OF EVENTS

PACE Financing: An Innovative Economic Development Tool

9:45 a.m. - 10:15 a.m.

Camellia AB

By promoting the PACE program to developers, CRAs and municipalities can help create jobs and spur economic development, while also reducing the burden on public utilities and encouraging energy-efficient design and construction.

CM | 0.5

Speaker: **Joseph R. Bonora**, Managing Partner, Catalyst Management, Inc.

Refreshment Break in the Exhibit Hall

10:15 a.m. - 10:30 a.m.

Royal/Sabal Palm

Sponsored by Florida Community Loan Fund

Do's and Don'ts of Marketing & Special Events (Activating Spaces)

10:30 a.m. - 11:30 a.m.

Everglades BC

Many CRAs sponsor or produce events, programs and campaigns to activate public spaces and reinvent blighted commercial districts. This session will highlight creative strategies to ensure statutory compliance while producing engaging community events or campaigns designed to further your CRA goals. We will talk about tweaking your program to tighten up the criteria or other aspects to focus on economic development. Attendees will gain valuable insight to ensure that their existing or future event programs and marketing campaign strategies contain the specific elements necessary to meet or exceed statutory guidelines.

CM | 1.0

Moderator: **Robert Ironsmith**, AICP, Director of Economic Development and Housing, City of Dunedin

Speakers: **Sharon West McCormick**, Director of Business

Attraction & Marketing, RMA; **Claudia McKenna**, Esq., CRA Attorney, Community Redevelopment Legal Services; and **Brenda Thrower**, FRA-RA, Economic Development Specialist, City of Tampa, Ybor City Development Corporation

Retail Therapy: It's Not Only the Numbers that Count!

10:30 a.m. - 11:30 a.m.

Gardenia AB

Learn how your city can position itself to offer the unique, authentic sense of place that retailers and developers look for today. Placemaking is all about building dynamic and engaging environments that can inspire and create a sense of place or community. As retailers become more reliant on experiences and a sense of place to engage customers, their locations are reflective of this new demand. Florida's consumer economy has been expanding rapidly thanks to strong population growth and tourism. This trend is expected to continue and to drive the development of new and creative retail space.

CM | 1.0

Speaker: **Lynn Dehlinger**, Sr. Economic Development Manager, Associate Broker, RMA, and P3 Florida Co-Chair, International Council of Shopping Centers; **Paul Rutledge**, Senior Vice President, Retail Advisory Services, Jones, Lange Lassalle IP, Inc.; and **Lisa Shuttoni**, President and CEO, Fort Myers River District

Analyzing Internal Data with OneNote and GIS

10:30 a.m. - 11:30 a.m.

Camellia AB

Learn how to create a cross-sectional analysis tool to align your city/county comprehensive plan, development policies and other important documents with your adopted community redevelopment plan. This is a great tool that keeps a vast amount of relevant information at your fingertips. Also,



SCHEDULE OF EVENTS

THURSDAY, OCTOBER 25, 2018 CONTINUED

get a sneak peek at the new state-wide GIS CRA boundaries map from the team that created it. See how it is being used to prove CRA benefits on a state-wide level, how it is relevant to other data such as the state-wide brownfield occlus information and how you can help validate CRA performance and value.

CM | 1.0

Moderator: **Jeffrey Burton**, MPA, FRA-RA, Director, Palmetto Community Redevelopment Agency
Speakers: **Wes Benge**, Strategic Plan Specialist, City of Palmetto; **Zachary Schwartz**, GIS Specialist, City of Palmetto; and **Nicole Tremblay**, Strategic Plan Specialist, City of Palmetto

Luncheon in the Exhibit Hall

11:30 a.m. - 1:15 p.m.

Royal/Sabal Palm

Sponsored by S&ME, Inc.

Don't miss the drawings, as some very cool prizes are furnished by our exhibitors! This will also be your last chance to connect with the business members of the FRA about what they can do for your redevelopment program.

(And, yes, you must be present to win!)

Plenary Session and Keynote Presentation

1:30 p.m. - 2:45 p.m.

Everglades BC



"Who is Doing What to Reimagine Cities, and How?"

Keynote Presentation: **Neda Navab**, Associate Director, Urban Systems, at Sidewalk Labs

Presiding: **Brenna Durden**, FRA President and Shareholder, Lewis, Longman & Walker, P.A.

CM | 1.0

Refreshment Break

2:45 p.m. - 3:00 p.m.

Outside Registration 3

Sponsored by Stantec Consulting Services, Inc.

CRA Finance for Practitioners

3:00 p.m. - 4:30 p.m.

Everglades BC

There is a separate language for CRA finance from other types of funds. Not only are the funds set aside for projects in the redevelopment plan, but CRAs must by law do things

differently. How does a CRA deal with bond issues, financial controls, cost allocation, valuation of assets, lines of credit and loans, city property transfers and audits, and how can you as a practitioner be ready for any of these issues if they arise? This session is designed to be full of answers to these and other questions.

CM | 1.5

Moderator: **Jeremy Earle**, PhD, AICP, FRA-RA, Assistant City Manager, City of Hallandale Beach

Speakers: **Faith Finn**, Financial Management Analyst, Hallandale Beach CRA; **Shawn Mitchell**, Budget and Procurement Manager, City of Alpharetta, Georgia; **Jeffrey Oris**, CECd, PARC Consultants; **Nickens Remy**, Fiscal Operations Manager, City of Hallandale Beach; and **Carol Westmoreland**, FRA Executive Director

Expert Reveal: Redevelopment Housing

3:00 p.m. - 4:30 p.m.

Gardenia AB

The topic is housing in redevelopment areas, with a particular focus on affordable and workforce housing. The four panelists have a variety of experience in housing development from both the public and private sector. They will share insights on how CRAs can most successfully support affordable/workforce housing development through a variety of approaches. The moderator will guide the discussion, but the audience will be encouraged to join the conversation and pick the brains of the expert panel. Our goal is that participants leave this session with new insight on the best tools and tricks available to get affordable/workforce housing built in their communities.

CM | 1.5

Moderator: **Evan Johnson**, AICP, Leep AP, Senior Project Manager, Tindale Oliver Design

Panelists: The Honorable **Steven B. Grant**, Mayor and CRA Board Chair, City of Boynton Beach; **Eric Haynes**, President, Schumer Development Corp.; **Ashon Nesbitt**, Technical Advisor/Research Analyst, Florida Housing Coalition; and **Rick Stauts**, Executive Director, Florida City CRA

Diversity in our Community

3:00 p.m. - 4:30 p.m.

Camellia AB

The session seeks to build on the national dialogue regarding racism, discrimination and bias by understanding how these issues affect local communities and CRAs from a redevelopment perspective. Primary topics of discussion will include economic development, community policing, food deserts/access to healthy foods, housing, disaster recovery and education/community benefits plans. We will

SCHEDULE OF EVENTS

have topic tables and take notes to share with the whole group about the discussions. Attendees are encouraged to actively participate, come with an open mind and be ready to go back to their respective communities with concrete solutions for how they can better serve and transform them.

CM | 1.5

Moderator: **Gerald Snell**, Chairman of the Avon Park Southside Advisory Board and **Toni Shamplain**, FRA-RA, Downtown North CRA Manager, City of Panama City
Group Leaders: **Jeremy Earle**, PhD, AICP, FRA-RA, Assistant City Manager, City of Hallandale Beach; **Toni Shamplain**, FRA-RA, Downtown North CRA Manager, City of Panama City; **Ken Thomas**, FRA Board Member, Director of Housing & Redevelopment, City of Leesburg; and **Gerald Snell**, Avon Park Southside Advisory Board

Awards and Academy Graduation Dinner

6:30 p.m. - 9:00 p.m.

Royal/Sabal Palm

Sponsored by the Fort Myers Community Redevelopment Agency and Burkhardt Construction, Inc.

This year we are jazzing up the ceremony! Music, dancing and celebrating with our great redevelopment community. Everyone is invited to “dress up” to make great memories and photos. We will be recognizing ALL the great projects submitted for the 2018 Redevelopment Awards this year and our proud graduates of the FRA Academy.

Dress: Cocktail attire

FRIDAY, OCTOBER 26, 2018

Registration Desk Open

7:00 a.m. - 12:00 p.m.

Registration 3

Breakfast, Annual Business Meeting and Awards Showcase

7:30 a.m. - 10:15 a.m.

Sabal A

Continental Breakfast

7:30 a.m.-9:00 a.m.

No worries, you don't have to appear at this hour, but beverages and a full hot breakfast will be waiting!

Annual Business Meeting

8:30 a.m.

Help us congratulate our new and returning FRA Board members.

FRA Annual Awards Showcase

9:00 a.m. - 10:15 a.m.

A fast-paced and fun celebration with the details of our winners' successes, big and small.

CM | 1.0

Moderator: **Toni Shamplain**, FRA Treasurer and Downtown North CRA Manager, City of Panama City

Presenters: **2018 FRA Award Winners**

Plenary Session and Keynote Presentation

10:30 a.m. - 12:00 p.m.

Sabal A



“Is it Possible to Align Inclusive Growth with Economic Development?”

Keynote Presenter: **Joseph Parilla**, Fellow, Brookings Metropolitan Policy Program

Presiding: **Brenna Durden**, FRA President and Shareholder, Lewis, Longman & Walker, P.A.

CM | 1.0

Adjourn

12:00 p.m.



LIVE OAK HERITAGE SQUARE

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COMMUNITY REDEVELOPMENT AGENCIES



Community redevelopment agencies (CRAs) are incredibly successful tools for breathing new life into communities that have been neglected or forgotten. Their purpose is to eradicate physical blight in its many forms – through local leadership and a publicly vetted redevelopment plan. There are no state or federal monies spent by CRAs. Revenues used by CRAs come from **FUTURE** property value increases in the area – called “increment” because they are incremental increases in value, from year to year.

The redevelopment plan is created by the community and implemented according to that public plan. CRAs are uniquely designed to address our citizens’ specific needs for revitalization. The steady rebirth of a neighborhood, commercial area or community is guided by the citizens of the area through the CRA plan, budget and hearings.

Further, CRAs are **TRANSPARENT**. There are several annual CRA reports required by state law, including independent audits.

While a CRA nurses an area back to health through a strategic blend of redevelopment initiatives, it provides the building blocks for other stakeholders to join in the process. The end result, at the end of the CRA term, is a more vibrant, livable and healthy community for all its citizens. The economy is better, businesses are supported, public areas are safe and clean, and it is a place where people want to take out-of-town guests when they visit.

The **Florida Redevelopment Association (FRA)** looks forward to working with any interested parties to provide information on CRA legal practices, challenges and successes. We are continuously educating members (and anyone interested in community redevelopment) through the academy course and professional certification program, workshops, annual conferences and webinars offering best practices and expert advice. You may visit www.redevelopment.net for more information on how we serve our members and the exceptional work CRAs are doing in Florida.

KEY FACTS:

- » Redevelopment efforts are key to revitalizing housing and commercial areas.
- » Redevelopment supports vital community assets identified by the local community.
- » CRAs are a recurring funding source for infrastructure, crime prevention and business growth.

For further information, contact Carol Westmoreland, FRA Executive Director, at (850) 570-7206, visit www.redevelopment.net, or follow Florida Redevelopment Association on Facebook or @FLRevel on Twitter.

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

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SAVE THE DATE:

2019 FRA Annual Conference ■ October 16-18, 2019

Hilton Tampa Downtown