### Florida Redevelopment Annual Conference 2012





### South Florida Markets

















# Coral Gables BID

- Dual mission: marketing & advocacy
- City delivers baseline services for safety, maintenance, landscaping and parking services
- BID serves as "one voice" at City Hall representing Downtown Coral Gables, including 160 retailers, over 70 restaurants and two major hotels.









W				ENEWS SIGN U	P	SEARC
<u>AIRACLE MILE</u> owntown Coral Gables	About Us Dire	ctory Map Event Cal	endar News Gift	Certificates Press	Classified Start /	A Business
<b>FRF</b>	NI			ShopCora	alGables.com	
	Ч¥Þ		-	Vale		SHOP
						ENTER
					ONLY	STAY
			A		CORAL GABLES	WORK
		1.0	1031	6		

Welcome to Downtown Coral Gables and Miracle Mile. Designer shops, art galleries, live theatre, great restaurants, bridal bliss, and houseware heaven. It's all here. Relax, shop and dine with style, only at Miracle Mile.

#### 5 NEWS

Miracle Mile Wins First Prize Photo Award in Miami Herald Contest: The popular 200 block of Miracle Mile took home the First Prize Photo award, a \$600 prize, in the South Florida's Best Block competition



CALENDAR OF EVENTS

CH

ERTA

<<	Oct 2012				
М	Т	W	Т	F	S
1	2	3	4	5	6







## Outdoor Billboard Bird Road Co-ops







# **Coral Gables Restaurant Week**







### Carnaval on the Mile





## Halloween on the Mile





# **Street Banners** Farmst Mark

Shop, Enjoir

ITY BEAU

Te

CITY BE

**Business Improvement District of Coral Gables** 

CITY BEAUTIFU

HE

Every Saturday

THE GITY BEAU



Gables

CITY BEAUTIEU

## Holiday Lighting & Decorations



- 38 Miracle Mile median palms and 114 storefront oak trees lit
- Holiday street banners
- Toy soldiers in median







# **Centralized Valet Parking**

- 52,600 cars annually
- 19 meters
- 6 stations
- Self-funded
- Low valet rates: \$7-8 car
- Drop off car and pick up at any station





# Gables BID History

1997	Initial formation, millage rate of \$2.25 per \$1,000 in property value
2002	Re-elected for five more years
2007	Property values at all-time high; member task force recommends new formula - based on square feet, not property value



# Gables BID History

	-BID assessment rates held constant
2012	-New petition method used, instead of absentee ballots by the County
	-64% of property owners return petitions in support of BID



# BID Assessment per ground floor square foot

	2007-08	2008-09	2009-10	2010-11	2011-12
Miracle Mile	0.435	0.452	0.470	0.489	0.509
Off-Miracle Mile	0.348	0.362	0.376	0.391	0.407



### **BID Assessment: An Example**

	Square Feet	Annual BID rate	Annual tax	Monthly
Miracle Mile	2,500	0.509	\$1,272	\$106
Off-Miracle Mile	2,500	0.407	\$1,017	\$85



# **New Petition Process**

- 1. City Commission resolution authorizes the district and adopts preliminary rate
- 2. Informational campaign to members, including public meeting for property owners and business owners
- 3. BID serves as the petition circulator
- 4. Match property records and Florida corporate records to determine authorized signers



# **New Petition Process**

- 5. BID mails out petitions
- 6. Petitions must be notarized (not by BID staff) and mailed back to BID
- 7. 51% of owners must return petition and be certified by City Clerk
- 8. City Commission serves as equalization board for appeals
- 9. Final tax roll passed by City resolution



### 2012 Petition Results

	Total	%
Voting property owners	184	
Petitions in Favor	118	64%
Petitions Against	1	
Not returned	60	33%
Rejected by Clerk	5	3%





